

FUTURES

SUPPLIES & SUPPORT SERVICES LTD

SERVICE QUALITY VALUE
& RELIABILITY SINCE 1995



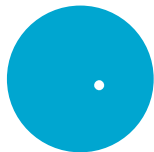
Why?



Differentiation



More revenue per sales



Discount weapon



Do something good for the client



Locking out the competition

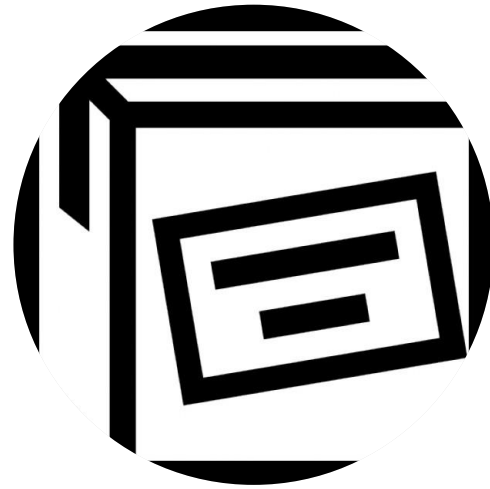


New depth of relationship

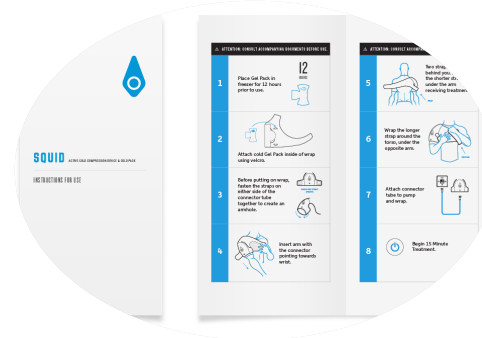
What types of cosmetic OEM can we do?



Color
Ring & door



Boxlabel
Ring & door



Instruction Manual
Ring & door



Serial Number
Ring & door

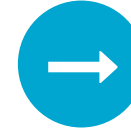
What types of technical OEM can we do?



Motor Version
301, 302



Hour Counter



Cable Length



Key Lock



Floor tool



Wand: Telescopic or
two piece



Hose length
1, 8 or 2,5



Accessory holder



Filtration Class
Standard / HEPA / ULPA

Basic A La Carte:

01

Technical specification of the product are **not** customizable



02

Ring of door color to be chosen from seven different colors



03

Top plate or sticker on door will be designed according to the client's request



04

Box label with client logo



05

Instruction manual client logo



06

Minimum order quantity (20 pieces or pallet quantity). For example: i-vac C6 = 20 pieces, i-vac C5 = 36 pieces etc.)

07

Delivery time: 6 weeks from order date



A La Carte
Examples



C05.I-V.1115B704

C05.I-V.1115B701

C05.I-V.1115B64

C05.I-V.1115B8

C05.I-V.1115B4

C05.I-V.1115B3

C05.I-V.1115B1



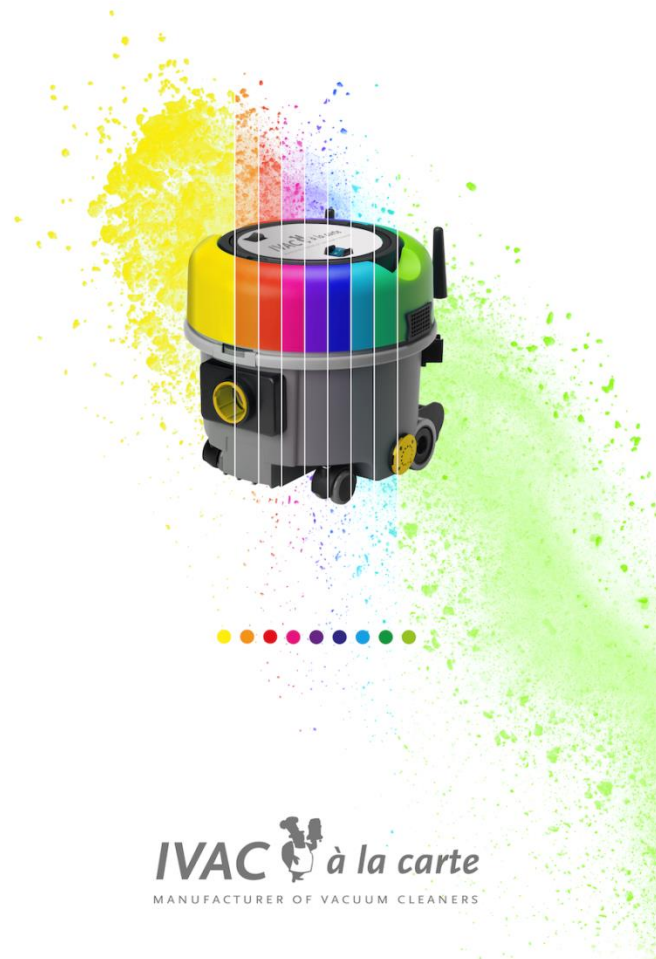
Deluxe a la carte

- Colors can be chosen according to RAL codes
- Printing on doors and canisters possible
- Top plate / sticker on door to be designed according to the client's request
- Minimum order quantity:
100 pieces or 3 pallets.
For example: i-vac C5 = 108
- Technical layout customizable
 - Color hose and cable
 - Length of hose and cable
 - Accessories
 - Hose connection
 - Paper bag connection
 - Filter choice: Standard / HEPA / ULPA
- Box label with client's logo
- Instruction manual with client's logo
- Delivery time: 3 months from the order date



Deluxe a la carte: rules

Create your
own brand



- For the first order of 100 pieces: the customer needs to make a down payment of 40%.
- In case the customer wants to end the supply, he commits to purchase every unit in process.
- In accordance with the customer a wireframe needs to be created for annual requirements of units. So that a 3 month stock will be held at the i-partner to buffer delivery time.
- In case the customer wants to end the supply he needs to commit to take the units in process.
- The customer needs to place an open order so we can re produce machines for him.

